THE INTERVIEW





EightLaces.org CoachFore.org

@coachfore 🔰





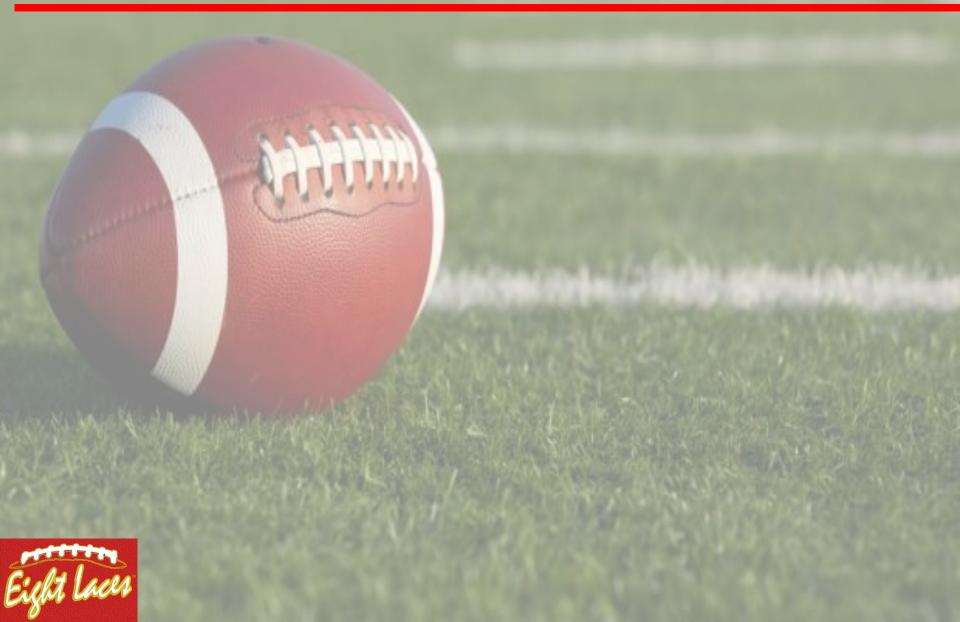
THURSDAY 5:30 pm PST - Follow @Coach_G32

- 5 KEYS TO CONTACTING THE ATH DIRECT.
 - ADVICE FROM NCAA HEAD COACHES
 - RESUME CRITIQUE
 - SHOCK THE INTERVIEW PANEL
 - 3 INTERVIEW MISTAKES COACHES MAKE
 - TOP 3 THINGS COACH CAN DO
 - WHAT SHOULD I BRING TO INTERVIEW
- 6 THINGS TO ASK BEFORE THE INTERVIEW
 - NAVIGATING 3 DIFFICULT QUESTIONS
 - WHY SHOULD WE HIRE YOU?

STAY ORGANIZED WITH YOUR CONTACTS

Α	В	С	D	E	F	G	Н	1	j
	DATE	SCHOOL	POSITION	CONTACT PERSON	EMAIL	PHONE	RESUME SENT?	APPLICATION DONE?	FOLLOW UP
1									
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6	Ì								
7									
8									
9							50		
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11									
12				76					
13					30				
14									
15									





1. FOLLOW THE DIRECTIONS



1. FOLLOW THE DIRECTIONS



2. RESUME



1. FOLLOW THE DIRECTIONS



3. COVER LETTER



1. FOLLOW THE DIRECTIONS



2. RESUME

3. COVER LETTER

4. COACHING MANUAL



1. FOLLOW THE DIRECTIONS



2. RESUME

3. COVER LETTER

4. COACHING MANUAL



5. LETTERS OF REC.



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- 10 inquiries included attachments only, with no email of interest included
- 10 inquiries did not include a cover letter
- Name of two separate universities in the cover letter ("I feel like I'd be a great fit at Adams State", then later, "I believe I can help contribute to the success of Colorado State University"), and we are not even in Colorado!!!

 Following specific directions laid out in the job posting (cover letter, resume, referencing specific job opening, etc.)

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- Personalized cover letter
- Professional correspondence, including grammar and proper spelling
- Documents that have been proofread
- Highlighting any connections (personal or otherwise) between the candidate and the university/football program

FROM A NCAA D2 HEAD COACH COMMON MISTAKES I SEE

 Form cover letter, obviously used for multiple job openings, not personalized

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- Not specifically referencing the position they are "applying" for
- Not using an easy format to view a resume or correspond with (google docs, google phone, wait list email blocker, etc.)



NAME

EMAIL

ADDRESS PHONE

OBJECTIVE

I wish to lead a motivated group of young men and build not a team but a program. A Program that leads to success on and off the field through. Through teaching, mentoring, molding and holding our students and coaches accountable to uphold what it means to be a ______. To run a program that will make our school, community and alumni proud by our play, by our actions in the community and by our achievements in the classroom. To teach our players how to play the game of football the right way, learning the proper skills to win but also play safe by using proper tackling and blocking techniques. To be the Next Head Coach of the

SUMMARY OF QUALIFICATIONS

11 Years of Coaching High School Football at two CITY Large Schools. Traveled all over country as part of AN ASSO CIATION for four years demonstrating and clinician youth, high school and college teams. Coached on both sides of the ball and coordinated both Offense and Defense showing leadership skills teaching and leading fellow coaches and students. Assisted with Tutoring program that helped develop the 2011 State Academic Team of the Year in the state of ZYZ. Served on staff on campus at XYZ High School mentoring students and players. Worked closely with Head Coach NAME to help scheduling year around activities including off season Workouts, Spring Football, Summer Workouts and 7 on 7 training, scheduling of games/season, all league meetings. Created a recruiting list for all CITY area kids to give to College recruiters/coaches. Spoke at various coaching clinics. Crated Accountability off season points system for players to be held accountable in all areas of growth including academics, discipline, weight room attendance and improvements, as well as fundraising.

COACHING EXPERIENCE

Since 1988, XYZ HIGH SCHOOL is RECORD and has gone XYZ HIGH SCHOOL, 7 times in DATES, DATES, and DATES the MASCOT did not win a game with the record of 0 and 36 and a 41 game losing streak. Since DATES MASCOT have obtain the record 1-8 three times and have won a total of 15 games in 13 years. The Eagles have not had a winning record since they went 5-4 in DATES. The last time XYZ HIGH SCHOOL beat their rival XYZ HIGH SCHOOL was in DATES. XYZ HIGH SCHOOL football has made three-playoff appearances since DATES, DATES and DATES. Making it three years into the playoffs but not being able to obtain one playoff victory.

- I officially started my coaching career at XYZ HIGH SCHOOL in DATES where the success was
 very difficult to obtain and almost impossible to change the culture of losing. I built a program
 form the ground up the first MASCOT Football Foundation, fundraisers that generated over
 \$10,000 and meet with community members to build our first ever feeder program. During my
 first year of coaching I had 19 freshmen, (retain 6 from that class) 14 junior varsity players and
 29 varsity players. The freshman and JV teams went winless, but the varsity finally defeated
 our cross-town rival 15-9, for the first time in 27 years! It was THE highlight of our first year,
 our record as a program finished 2-25.
- My second year, I made visiting the junior high schools a priority, selling our program and the new direction we're heading. During this year, I was able to receive a donation of over \$10,000 of weight lifting equipment. In coregent, I facilitated a junior high school weight lifting program at our school for. This was also our inaugural year of the MASCOT football program, having 6 teams 5th- 8th grade. Each MASCOT prep team running the varsity offense and defense and all the coaches are coached by myself. We were able to increase our incoming freshmen to 33 student athletes, this lead to our first winning record at the freshman level at 5-2-1, we were able to obtain our first junior varsity win against rival XYZ SCHOOL. On the varsity level we did not increase our win total but defeat our cross-town rival for the second year in a row and beat Kenosha Bradford one year removed form the state championship. As a program we were able to increase our win count from two in 2012 to eight wins finishing 8-18-1 in 2013.
- This year Case has made great strides in building a winning culture on and off the field, increasing our freshman numbers to 43 student athletes. Also during this year we were able to retain 27 sophomores off our previous year's freshman team. The numbers, attitude and character in our young players help lead us to two great seasons. The freshman team went 6-1-1 losing by one point in the final game and our junior varsity team had a record of 7-2! Our varsity Eagles were able to start 2-0 a first time since 1993, to finish the season off 3-7, a first since 2006, which is only the third time since 1995. Program wins doubled too 17-9-1 in

Wide Receivers Coach, DATES NCAA DIVISION 1 SCHOOL

- Responsible for coaching the wide receiver position and holding installation meetings to implement the offense
- Enforcing the team rules within the position group and monitoring the academic progress of student athletes
- Work with offensive coordinator in formulating a game plan for each week and opponent
- Coached four All Conference wide receivers over the past two seasons
- Break down opponent film (All Defensive Parts: Front, Stunt, Blitz, Cov)
- Make recruiting calls to coaches and prospects
- Watch and evaluate recruit film from high school and junior college prospects across the nation
- Assisted in on campus and nationwide walk-on recruiting efforts
- Assist area NFL scouts with prospect film
- Input game and practice data into Hudl directly after practice and games

Wide Receivers Coach DATES XYZ HIGH SCHOOL

- Responsible for coaching the wide receiver position
- Helped XYZ School to a DATE conference title
- Case managed and provided services to 90 at-risk students while being the Communities in Schools site coordinator at XYZ
- Promoted positive relationships between school site, administrative office and community partners

NAME

ADDRESS | PHONE | EMAIL

Summary

To obtain the Head coaching position at XYZ SCHOOL

Experience

2014-Present OC/QB coach and P.E./Weight Training Teacher at XYZ SCHOOL

- Installed a spread passing attack with a Aubum style run game.
- Designed practice plans
- Designed game planes
- Assist in the overall development of Quarterback to include all throwing mechanics to film study and preparation
- Assist in development of Wide Receivers to include route running and reading defensive alignments

.

2014 Head Football Coach, Offensive/Defensive Cord. and Recruiting Cord. XYZ SCHOOL

- Develop and implement an exemplary football program that will provide the best possible education for each student-athlete both on and off the football field
- Implement a Strength and Conditioning program for student-athletes in all sports
- Increase the marketability and visibility of the program through print marketing, social media and community outreach engagements
- Increase school enrollment through an active recruiting campaign
- Initiate innovative fundraising efforts to help boost the economic position of the program
- Install Offensive, Defensive, and Special teams systems
- Design weekly game plans and practice plans
- Coach QB/WR/DB

NAME

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Wasted Space

Summary

To obtain the Head coaching position at XYZ SCHOOL

Not

needed

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Head Football Coach, Offensive/Defensive Cord. and Recruiting Cord.

XYZ SCHOOL

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- Coach QB/WR/DB

Draw attention to TITLE

> Should be under

2014

Of course you are!

Prove it!



Name

Objectives

To teach life skills to student-athletes on and off the field.

Education

XYZ School, City, ST

June, 2008 MN Real Estate License

XYZ School, City, ST

May, 2006 Master of Education in Teaching and Learning

XYZ School, City, ST

December, 2000 Bachelor of Applied Science

- · Major: Elementary Education
- Minors: Teaching Middle School Science & Coaching
- Major GPA: 3.5/4.0

XYZ School, City, ST

June, 1996 Associate of Arts

Certifications

USA Football

July, 2017

- Heads Up Football Middle & High School
 - Concussions in Sports, Heat Illness Prevention, Sudden Cardiac Arrest, Blocking, Shoulder Tackling & Equipment Fitting
- Youth Tackle
 - Shoulder Tackling & Blocking Skills, Health & Safety, Fundamentals of Coaching

Experience

XYZ School, City, ST

Assistant Coach, March 2010-Present

. Served as the Player Safety Coach for the youth, middle, and high school programs

Name

Need contact information here, make it easy for them to contact you

Objectives – erase objective, everybody knows what you're applying to because you apply to 98% of jobs online. No need for an objective anymore in the digital age.

To teach life skills to student-athletes on and off the field.

Education – bring attention to your degree by making it BIGGER and BOLDER than the school, location, etc. Don't make the reader look hard for it. Try this format for education:

St. Mary's University, Winona, MN

MASTER OF EDUCATION: TEACHING AND LEARNING

2008

ABC School, City, ST June, 2008 MN Real Estate License

ABC School, City, ST

May, 2006 Master of Education in Teaching and Learning

Experience XYZ School, City, ST

Assistant Coach, March 2010-Present

- Served as the Player Safety Coach for the youth, middle, and high school programs.
- Developed and maintained relationships with student-athletes.
- Instilled confidence, perseverance, sportsmanship, and work ethic to participating athletes.
- Installed various packages including the 4-4, 4-3, 3-4, and a 5-2.
- Collaborated with staff to create and execute weekly game plans & daily practice plans.
- Taught alignment and assignment responsibilities to all position groups.
- Coached the defensive backs emphasizing stance, movement, and how to read keys.
- Modeled proper tackling technique ensuring player safety.
- Trained defensive unit how to leverage the ball carrier maintaining outside/in, inside/out & head up angles.
- Coached the offensive line.
- Responsible for coaching tight ends & receivers.
- Led summer 7 on 7 competitions at Crown College passing league.
- Managed audio/visual components including filming and uploading game film using Hudl.
- Supervised student managers.
- Delivered team film sessions, teaching players how to evaluate individual performance and opponent tendencies.
- Sought support from local businesses for fundraising needs.
- Assisted athletes in the college recruiting and admission process.
- Actively networked with Wright County coaches, plus numerous high school & college coaches in Minnesota & Wisconsin.

Coaching Competencies

- Offense:
 - ✓ Offensive Line Play
 - Run Game: stance, movement, landmarks, demeanor, drive blocks, reach blocks, cut-off blocks, down blocks, skip-pulls, square-pulls, & double teams.
 - Pass Game: drop back pass protection, 3-step protection, slide protection, screen blocking, & cut blocks.
 - ✓ Tight Ends & Receiver Play
 - Alignment, stance, release, route landmarks, break points & footwork, receiving, ball security, & blocking.
 - ✓ Personnel Packaging (10, 11, 12, 13, 20, 21, 22, 23, 32)
 - ✓ Red Zone Efficiency
 - ✓ Scheme:

Run Game	Pass Game		
Inside & Outside Zone	Quick Screens		
Toss	5 Step Screens		
1,2, & 3 Back Power	3 & 5 step route combinations		
Counter	Sprint Out		
Jet	Play Action & Bootleg		
Zone Read	Specialty Plays		
QB Power/Counter			

Field Experience:

- Physical Education/Health Education Teacher/RTI (06/2013-Current)
 - Teacher at Middle School
- Driver Education Teacher (06/2014-Current)
 - -Behind The Wheel Summer School Instructor
- In School Suspension Specialist (08/2012-Current)
 - In School Suspension Specialist at High School
- Para-Professional (03/2012-06/2012)
 - Para-Professional for High School
- Substitute Teacher (08/2011-02/2012)
 - Substitute teacher for School District #204

Coaching Field Experience:

- High School Football (Summer 13'-Current)
 - Varsity Offensive Coordinator
- 2. High School Football (Fall 11'-Spring 13')
 - Varsity Football Special Teams Coordinator/Running Backs Coach
 - In charge of all running back play and coaching
 - Assist in game planning and scouting on a weekly basis
 - Assist offensive play calling during game play
- 3. High School Track and Field (Spring 12'-Current)
 - Assistant Varsity Track and Field Coach
 - In charge of coaching all jump events

Coaching/Athletics Experience

Jan. 2016- June 2017 XYZ Charter Schools

City, State

Head Football Coach

- Foster among the participants and spectators an appreciation of the values of athletics, a desire to perform at the highest level, an attitude of good sportsmanship, and a sense of pride in self, team, school, and community.
- Direct the training, conditioning, and performance of the football program and lead and supervise, the assistant coaches in their efforts with teams assigned to them.
- Emphasize the importance of academic excellence and assist in monitoring and maintaining high academic standards for members of the football program.
- Become actively involved with the college recruiting process for team members.
- Make recommendations to the athletic director and principal in the hiring and/or retention of assistant coaches.
- Promote the program within the school and community.
- Work cooperatively with other HHS head athletic coaches in order to operate a well-balanced athletic program.
- Recommend to the athletic director the type and amount of equipment and supplies needed to conduct the football program. Provide for the inventory and care of equipment.
- Engage with the Oasis Booster Club and parents of the members of the football program in a
 positive and constructive manner.
- Develop a relationship with the Cape Coral Youth Football program and establish a presence with youth football via summer camps, coaching clinics and the fall program.
- Embrace and support the mission of Oasis High School.
- Perform other duties related to the position of head athletic coach as requested by the high school principal and/or athletic director.

BEFORE EIGHT LACES CUSTOMIZATION

XYZ SCHOOL

2012 - Present

Head Football Coach

- · Oversee all matters football related
- Revitalized Strength Program and commitment to Football
- Coordinated Offense/Special Teams

AFTER EIGHT LACES CUSTOMIZATION

2014

12-2 final record Best in school history

2013

Playoffs-2nd Round

2012

Eastern Regional Runner Up

2012 - Present

HEAD FOOTBALL COACH

- Program won 12 games for first time in history ('14)
- · Averaged 2.6 wins/season before I arrived; we have won 8 games per season since
- Improved football program from 2-8 to 9-4 in just second year
- · Participation numbers increased from 45 to 79 total players in 3 seasons
- Average 47 points/game and allowed just 14/game ('14)
- · Revitalized Strength Program and commitment to football
- Senior class of 2015 combined GPA 3.5
- 3 student-athletes were ineligible when I took over, now nobody is largely because of the Pride Points program I established which holds players accountable year round
- Started a youth night for recreation league to work with our team, started a free youth football camp, take student-athletes to read to elementary students

XYZ SCHOOL, City, ST

COLLEGIATE FOOTBALL BACKGROUND



2016 Conference Champions

2013 Conference Champions

2011 - Present OFFENSIVE COORDINATOR/RECRUITING COORDINATOR OFFENSIVE LINE COACH

Play a vital role in the day to day operations of the program; set the schedule for the
offensive staff, set the recruiting calendar as well as recruiting areas for the entire staff

XYZ UNIVERSITY, City, ST

- Program made their very first trip to the NCAA Division III Playoffs ('16)
- Work with all areas of campus (admissions, facilities, food service) to coordinate events
- · Responsible for overseeing: Official visits, Game Day visits, Junior Day, Prospect Camps
- Improved the roster from 90 players from 18 states to 120 players from 25 states; this
 vast roster change has improved the entirety of the program's success
- Record sized Senior class of 30 student-athletes won a school record 31 games; this
 represents the most wins in program history for one class
- Was responsible for managing the recruiting from Florida to Alaska
- Personally recruited: Kentucky, Southeastern Indiana, and Southern Ohio

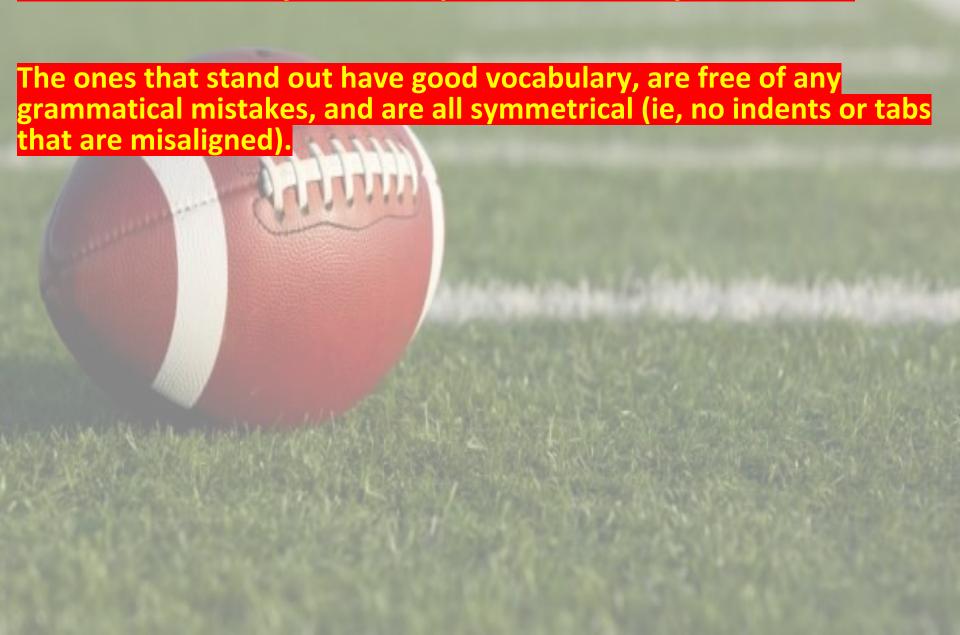
OFFENSIVE HIGHLIGHTS

- Architect of an offense that set over 50 school records
- A revamped offense led to improving the overall 7-year record from 24-24 to 42-12
- The program did not win 7 conference games in a season in the 7 years prior to 2011;
 in the last 7 seasons, we have won 7 games in 3 different seasons
- Improved points per game by 27.5% over 7 seasons; up to 33.3
- 42.6 points per game ('15) is the most points scored in 14 years
- 39.7 points per game ('17) is the 2nd most points scored in 14 years; 38.9 ('14) is 3rd most
- Led the HCAC in least amount of sacks allowed ('15, '16); threw second most passes
- Developed 13 First Team All-Conference players on offense, 2 All-American linemen
- Directly responsible for hiring, training and developing the offensive staff coaches

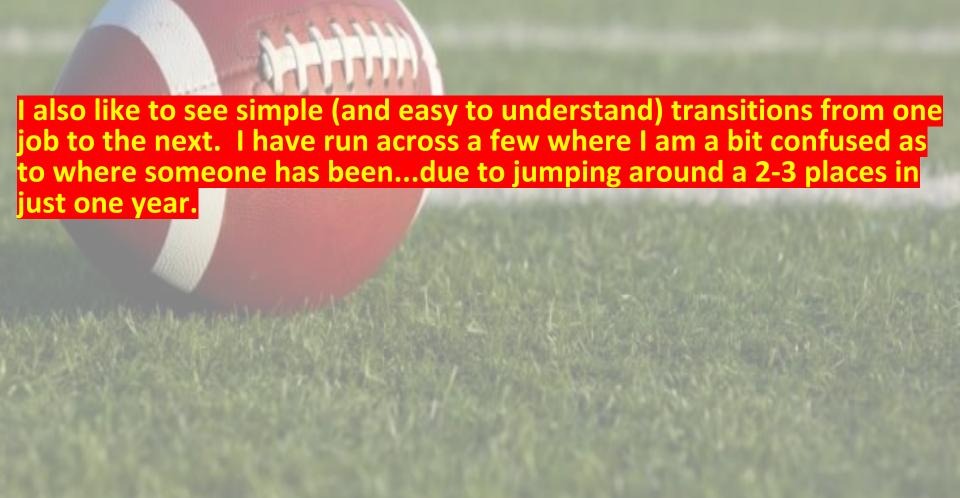
NCAA FBS Director of Football Operations and Player Personnel



NCAA FBS Director of Football Operations and Player Personnel



NCAA FBS Director of Football Operations and Player Personnel



NCAA FBS Director of Football Operations and Player Personnel



I like to see someone who has been committed at a place for a little bit. I understand that opportunities arise and that as a younger coach, you probably will be moving around quite a bit...but I just prefer to see some commitment/loyalty if we were to bring that person on board.



SHOCK THE PANEL – PREPARE FOR YOUR

1. KNOW MORE ABOUT JOB
THAN PANEL DOES

A. BOARD MEMBER - "I had no idea we were going through coaches like this in softball, why is this happening?"



SHOCK THE PANEL – PREPARE FOR YOUR

- 1. KNOW MORE ABOUT JOB
 THAN PANEL DOES
- Returners schedule opponents –
 facilities league AD media school
 website (1 page about sports, 5 about the
 school play?!)



SHOCK THE PANEL – PREPARE FOR YOUR

- 1. KNOW MORE ABOUT JOB
 THAN PANEL DOES
- Decision makers on campus with a kid in the program?



TOP 3 MISTAKES FROM OVER 1000 INTERVIEWS





TOP 3 MISTAKES FROM OVER 1000 INTERVIEWS 1. CANDIDATE DOESN'T DO HOMEWORK

"Fall out of good graces very quickly!"

TOP 3 MISTAKES FROM OVER 1000 INTERVIEWS 2. TOO COCKY/ARROGANT

"Be confident, not cocky!"



TOP 3 MISTAKES FROM OVER 1000 INTERVIEWS 3. NON VERBAL COMMUNICATION

"Dressed poorly, no or little eye contact, their voice quality is poor, there no humor."



TOP 3 THINGS A COACH CAN DO EDDADED TO ANGLE

1. BE PREPARED TO ANSWER QUESTIONS SUCCINCTLY

"Not too short, not too long.

Need to be just right."



TOP 3 THINGS A COACH CAN DO 2. DEMONSTRATE SINCERE DESIRE TO BE CHOSEN

"Don't act to casual. Panel needs to believe you REALLY want the job."

TOP 3 THINGS A COACH CAN DO 3. BE AWARE OF NON-VERBAL INTERACTIONS

"Appearance, eye contact, voice quality, smile!"



WHAT SHOULD I BRING

1. ASK FIRST!

"Panel is usually on an incredibly tight schedule."
Might not want anything."

WHAT SHOULD I BRING

2. IF OKAY TO BRING SOMETHING:

"Resume and portfolio."







1. WHO WILL BE ON THE INTERVIEW PANEL?



2. HOW LONG SHOULD I PLAN FOR?



3. HOWMANY INTERVIEWS WILL THERE BE?



4. WHERE CAN I FIND THE 2020 GAME SCHEDULE?



5. HOWMANY CANDIDATES ARE YOU INTERVIEWING?



6. HOW LONG BEFORE THE FIRST AND SECOND INTERVIEWS?







NAVIGATING 3 INTRIGUING INTERVIEW QUESTIONS

1. WHAT ACCOMPLISHMENT ARE YOU MOST PROUD?

"Key here is not just WHAT but also HOW"

NAVIGATING 3 INTRIGUING INTERVIEW QUESTIONS

2. TELL ME ABOUT ONE OF YOUR FAILURES AND HOW YOU OVERCAME IT.

"Be honest, limit lawsuit exposure possibilities"



NAVIGATING 3 INTRIGUING INTERVIEW QUESTIONS

3. WHERE DO YOU SEE YOURSELF IN 5 YEARS?

"Match your resume, don't lie"



WHY SHOULD WE HIRE YOU OVER OTHER CANDIDATES?





WHY SHOULD WE HIRE YOU OVER OTHER CANDIDATES?

MATCH YOUR GIFTS, TALENTS, ABILITIES, EXPERIENCES WITH THE SCHOOL'S NEEDS



3 REASONS THE ATHLETIC DIRECTOR IS NOT GETTING



BACK TO YOU



3 REASONS THE ATHLETIC DIRECTOR IS NOT GETTING BACK TO YOU

1. HE/SHE IS BUSY

2. YOU ARE NOT THE GUY

3. THERE IS NOTHING TO SAY





RESOURCES

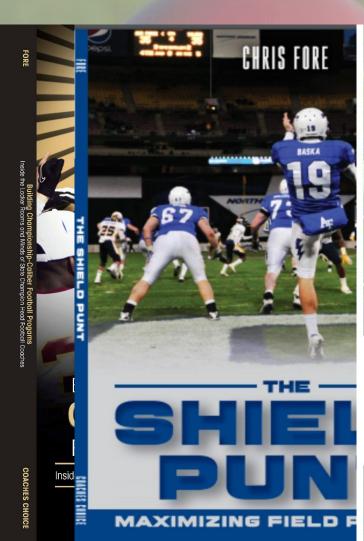






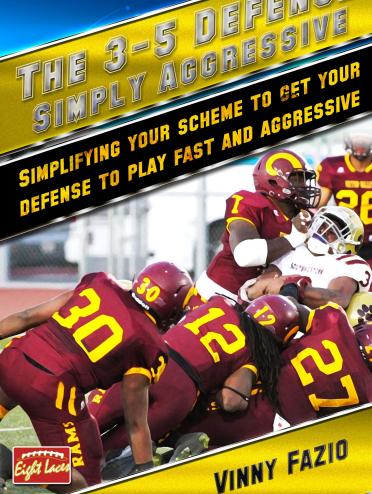












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